# Breaking Down Your Royalty Goal

I Would Like to Earn this much in Royalties per Month?  $\rightarrow \pounds$ 

I Have this Many Different Books For Sale?

 $\rightarrow$ 

### My Books

Royalty (e-book)

- 1.
- 2
- 3.
- 4
- 5.
- 6.
- 7.

Average Royalty per Book →

- (I) Desired Income per month  $\rightarrow \pounds$
- **(R)** Average Royalty per book  $\rightarrow \pounds$

$$(M) = (I)/(R)$$

Average books to sell per month  $\rightarrow$ 

$$(D) = (M)/30$$

Average books to sell per day

For a series, incorporate read-through %

# Ways to grow your e-mail list

Live Events

Online

General

- Bring sign-up sheets
- Mention list at end of presentation

- Sign-up on Homepage of website
- Sign-up at bottom of each blog post

- Discuss what they get in newsletter (latest book release, short stories? Other?)
- Mention frequency
- Enticement for signing up?

Books

 Back (and front) matter notice, including enticement Other

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## Newsletter Schedule + Topics

Provide interesting, useful, relevant content related to you and your books Don't write about the craft of writing (but interesting insights are okay).

### Regular Newsletter

- Fortnightly, friendly
- Pick a day of week that suits you
- Send 1st week of month (share content)

### Irregular

- Beta Readers wanted
- ARC availability
- Book Launches (reviews by a certain day)
  - 6-12 week plan
- Superfan events and bonuses

#### Other Ideas