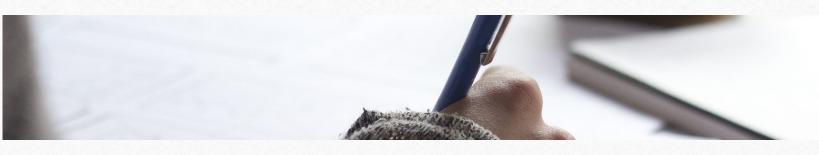
Book Marketing PRIMER

- Get Known
- Grow an Audience
- Sell more Books!





Chapter 8: Course Wrap-Up



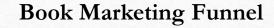
# Today's Topics

The Key to Success is Action, and the Essential in Action is Perseverance.

- Sun Yat-Sen

- Remember:
  - Focus on the Basics
  - Optimise your funnel
- Useful Tools
- Actionables for moving forward

# Remember: Focus on the Basics



Social Media, blogs, podcasts, IRL events

Where we find & meet our readers: Always Promote Website / Enticement

Reader Magnets (website/landing page/book)

How we attract them to our sign-up:

Attractive Offer

Enticement +

Sign-Up

How we entice readers to join our subscriber list: Immediate FREE Content

Newsletter, free content

Subscriber List:

Long-term Free Content

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# Remember: Slow and Steady



Social Media, blogs, podcasts, IRL events

1-2 Social Media Platforms (FaceBook, Instagram), if you can. Or, focus on real-life events (slower development)

Reader Magnets (website/landing page/book)

Tweak occasionally as your image creation skills improve and your needs dictate, and as your enticement changes.

Enticement +
Sign-Up

Update as your backlist grows. Ideal is the first book of a series so readers get a taste of your voice.

Newsletter, free content

Stay regular (1/month is fine)
Can automate some, although personalised is better.

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# Remember: Optimise

Social Media

Develop consistent voice and posts so followers know what to expect and look forward to it

Sign-Up

Tweak wording of reader magnet, create attractive magnet image, and use a landing page to focus sign-up

**Book Covers** 

As you develop, don't be afraid to go back and redo your book covers, especially to create a consistent feel for 'your brand'.

Your Cover is the first thing a reader will see.

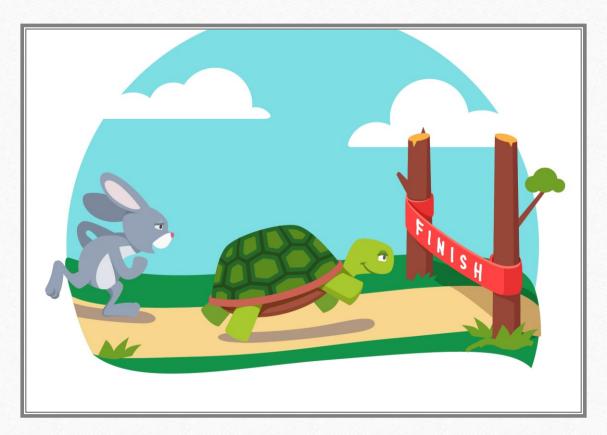
Book Blurb

Optimise your book description/blurb. This takes practice as will be part of the development process. Using generative Al options to help, may be useful (more later).

First 3 Pages

Optimise the first 3 pages (ideally, first 3 chapters). This is the Amazon 'Look Inside' and the final thing readers will look at before deciding to buy.

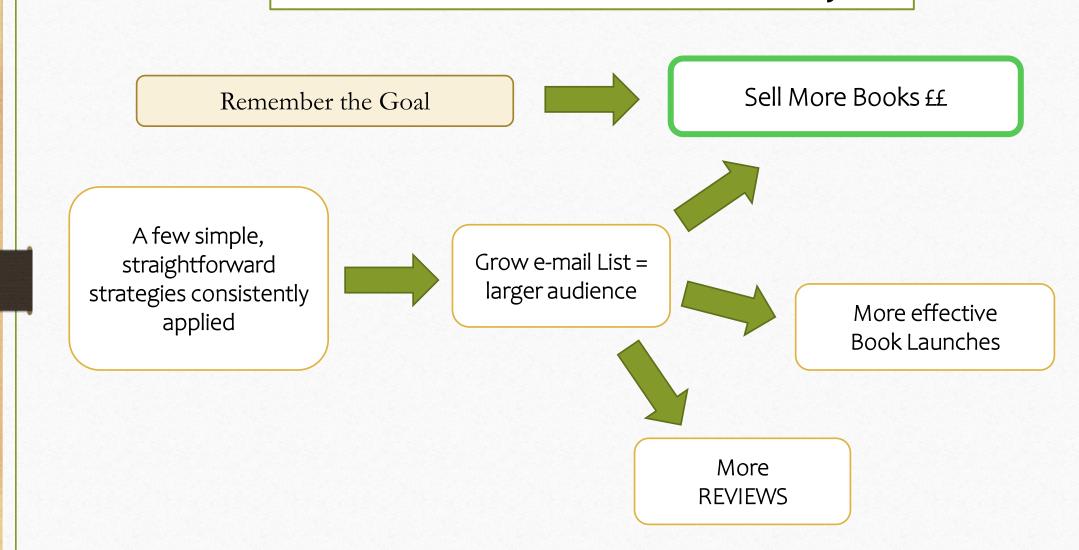
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# The Path to Success

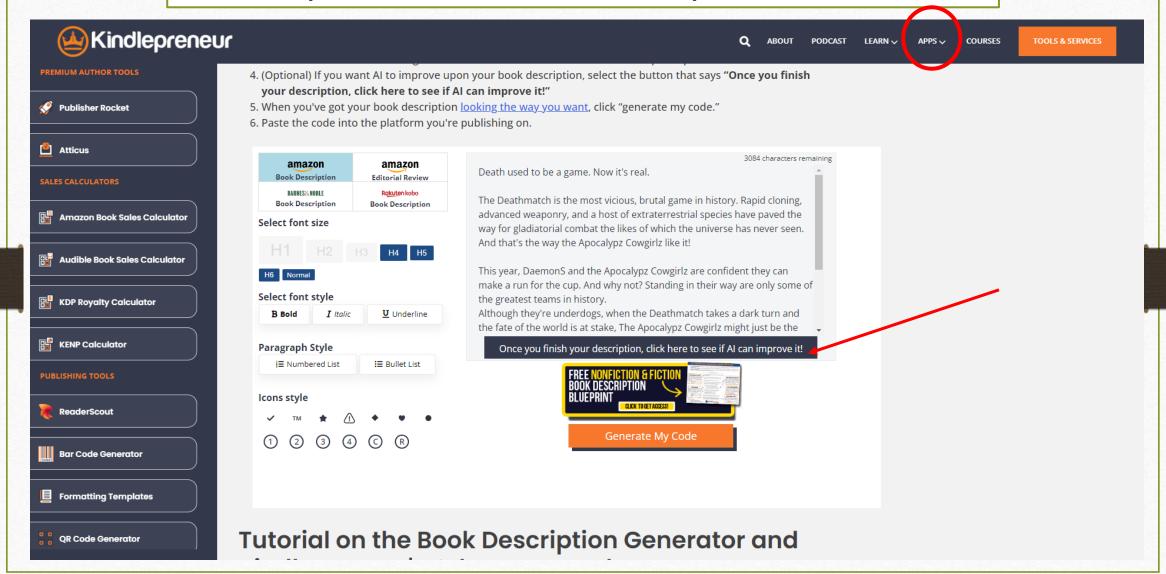
- Slow and Steady
- Create a routine to do the things you need to do, and you will succeed.
- The pace is up to you
- •Measure and monitor progress over 4-6 months.
- Experiment
- •Tweak or change if nothing seems to be happening

# Remember: Slow and Steady



# Useful Tools

# Kindlepreneur – Book Description Generator



# Kindlepreneur – Book Description Generator

#### Mine

#### Death used to be a game. Now it's real.

The Deathmatch is the most vicious, brutal game in history. Rapid cloning, advanced weaponry, and a host of extraterrestrial species have paved the way for gladiatorial combat the likes of which the universe has never seen. And that's the way the Apocalypz Cowgirlz like it!

This year, DaemonS and the Apocalypz Cowgirlz are confident they can make a run for the cup. And why not? Standing in their way are only some of the greatest teams in history.

Although they're underdogs, when the Deathmatch takes a dark turn and the fate of the world is at stake, The Apocalypz Cowgirlz might just be the only ones who can set things right.

#### But will they have to sacrifice everything to do it?

Strong characters and a vibrant world keep this action/adventure Sci-Fi story racing forward. Fans of first-person-shooters with strong lore will love this.

## AI – Assisted Modification

The stakes have never been higher for the Apocalypz Cowgirlz as they enter the most vicious, brutal game in history: the Deathmatch. In a world of rapid cloning, advanced weaponry, and a host of extraterrestrial species, the Cowgirlz must brave the battlefield and fight for the fate of the universe. But when the game takes a dark turn, it will take more than their bravery to set things right. With powerful emotions and a fast-paced adventure, readers will be enthralled as they journey with the Cowgirlz on their quest for victory.

If you enjoyed books like Ready Player One and Ender's Game, you'll love Deathmatch. Buy now before the price changes and experience the ultimate action-packed adventure!

# Useful Tools – 1/2

#### **Link Generators**

- Share Link Generator
- <u>BookLinker</u> (Amazon Universal Links)
- <u>Books2Read</u> (Universal Book Link)

#### **Author Sites and Promotion**

- <u>AllAuthor</u> (free)
- <u>AuthorsXP</u> (free)
- Goodreads (free)
- <u>CopperBooks</u> (free)
- <u>KDROI</u> (paid)
- <u>AuthorMarketingClub</u> (paid)
- <u>EBookBooster</u> (paid)
- FreeBooksy (paid)

## **Publishers for Going Wide**

- <u>Draft2Digital</u> (this is my referral link) (free)
- <u>StreetLib</u> (free)
- <u>PublishDrive</u> (subscription)
- Reedsy (free/paid, author services)

## Digital Selling, independently

• PayHip (free)

#### E-book distribution

<u>Bookfunnel</u> (paid)

#### Kindlepreneur Free Apps

- <u>Book Description Generator</u> ← (also with AI)
- QR Code Generator for Authors
- Amazon Sales Rank Calculator (Sales/Rank)

# Useful Tools – 2/2

## My Book Marketing Gurus

- Nick Stephenson
- Tim Grahl
- Joanna Penn

## **Fan Support Sites**

- Subscribe Star
- Patreon

## **Indie Author Support**

- Alliance of Independent Authors
- <u>Support for Indie Authors</u> (free)

## **Giveaways**

- <u>Kingsumo</u>
- <u>Rafflecopter</u>
- RafflePress

## Social Media Images / Reader Magnets

• <u>Canva</u> (free, templates) (my referral link)

## **Book Cover Design**

- <u>Canva</u> (free, templates) (my referral link)
- <u>DIYBookCovers</u>
- The Book Cover Designer (paid)
- 100 Book Covers (paid)

## **Stock Images**

- <u>Pixabay</u> (free)
- <u>Pexels</u> (free)
- Shutterstock (paid)

## DIY Cover Promo Graphics (3D mockup)

- DIY Book Covers
- Cover Vault

## E-mail managers

- <u>Mail Chimp</u> (free to 1000)
- <u>MailerLite</u> (free to 1000)

# Actionables

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- Which Social Media Platforms you'll use
- Your Social Media Content Strategy
- If not using social media, determine how you will gain subscribers to your list

# Discover

- Influencers (bloggers, podcasters, radio, ...)
- Festivals or other events
- Multi-Author avenues you can use
  - BookFunnel
  - FreeBooksy
  - FussyLibrarian

## Create

- Routines/Schedules for:
  - Writing
  - Marketing / Outreach

# Thank You!

This was the final week, but you can always contact me at:

info@quantumdotpress.com

